

AIRPORTREPORT EXPRESS

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American Association of Airport Executives

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CONGRESS RECESSES UNTIL AFTER ELECTION

Congress last week approved a Continuing Resolution to fund the federal government through Nov. 22, then recessed until after the Nov. 5 election, leaving key airport security and financial issues unresolved for the moment.

Both the House and Senate are due back in Washington on Nov. 12 for what is known as a "lame duck" session. At that time, Congress is expected to resume deliberations on homeland security legislation and the pending appropriations bills, which may be bundled into an omnibus spending bill or included in another Continuing Resolution.

For airports, the effect of this recess is a delay in resolving the Dec. 31 deadline flexibility issue for baggage screening, as well as the fiscal year 2003 DOT spending bill.

CARRIERS POST THIRD-QUARTER RESULTS

United on Friday posted an \$889 million net loss for the third quarter, ending a week of major losses reported by the airline industry.

United said it would file an updated business plan this week with the Air Transportation Stabilization Board that includes details on the company's discussions with labor groups, lenders and suppliers in support of its request for a \$1.8 billion loan guarantee. "This process is progressing rapidly and United is moving quickly to finalize the structure and content of this plan," the carrier said.

American's loss was even steeper as the carrier reported a net loss of \$924 million. Carrier officials, who predicted the company's fourth-quarter loss could be even larger, announced that the company would defer delivery of 34 Boeing jets.

Meanwhile, **Delta**, which earlier recorded a \$326 million net loss for the quarter, said it would furlough up to 8,000 workers by April due to low levels of traffic and unprecedented financial losses. The carrier said this number would include the 1,500 flight attendant positions announced previously.

Northwest posted a \$46 million net loss for the three-month period, which Standard & Poor's described as "one of the better results" among large, hub and spoke airlines.

Continental reported a net loss of \$37 million for the quarter.

The carrier said it was kept from making a profit in the third quarter by "burdensome security costs, taxes and revenue opportunity restrictions imposed by the federal government since Sept. 11, which reduced operating income by approximately \$65 million."

America West reported a loss of \$31 million versus a loss of \$31.7 million in the prior year period. Standard & Poor's said its rating and outlook on the company are not affected.

Southwest posted the only positive income for the quarter among the major carriers, with a net profit of \$74.9 million, compared to third quarter 2001 net income of \$151 million.

ExpressJet Holdings, Inc. posted third-quarter net income of \$21.5 million, an increase of 80 percent over the same period in 2001. The company said its improved earnings during the quarter resulted from a higher mix of regional jets, excellent operating performance with record-setting completion factors, cost control and lower interest expense.

Midwest Express reported a net loss of \$8.6 million for the quarter compared with a loss of \$3.1 million in the year-earlier period.

The Boeing Co. said third-quarter profits dropped to \$372 million from \$713 million at the same time last year.

TICKET SALES DECLINE OVER 2001 LEVELS

The sale of domestic airline tickets for the first nine months of this year reflects a 20 percent decline from the same period in 2001, according to the Airlines Reporting Corp. (ARC), which handles the banking of
(continued on following page)

ANTN TRAINING TOPICS...

...for the week of Oct. 21: **Monday**, ANTN Classics: Changing an Electrical Ballast; **Tuesday**, Positive Pressure Ventilation for Aircraft and Terminals, Part One; **Wednesday**, Positive Pressure Ventilation for Aircraft and Terminals, Part Two; **Thursday**, Positive Pressure Ventilation for Aircraft and Terminals, Part Three, and **Friday**, *Aviation News Today*.

For information on AAAE's ANTN Digicast, contact Pat Raker at (703) 824-0500, Ext. 125. For information on custom training videos, contact Jim Martin at Ext. 166.



travel agency sales for the airlines.

On international routes, ticket sales have decreased 5 percent over the first nine months of 2001, ARC said.

The industry continues to move rapidly toward use of electronic tickets, ARC said, noting that 76 percent of tickets processed in September were electronic.

FAA TO PURCHASE 21 ASDE SYSTEMS

Sensis Corp. announced that FAA will exercise contract options to purchase 21 Airport Surface Detection Equipment (ASDE-X) systems and associated equipment and services from the company for a total value of \$100 million.

ASDE-X is a traffic management system for the airfield that provides seamless coverage and aircraft identification to air traffic controllers. The system uses a combination of surface movement radar, transponder multilateration and automatic dependent surveillance—broadcast (ADS-B) sensors to display aircraft positions labeled with flight call-signs on air traffic controller displays.

US AIRWAYS, MESA AGREE ON RJ USE

US Airways said it has reached agreement with Mesa Air Group to begin flying 20 additional 50-seat regional jets as part of the US Airways Express network, with the first of these aircraft to begin service in December.

ORANGE COUNTY GAINS FEDERAL SCREENERS

The Transportation Security Administration said it deployed federal screeners last week to John Wayne Orange County (Calif.) Airport, bringing the total number of airports with federal screeners to 161.

SWEEP AT DETROIT METRO RESULTS IN ARRESTS

According to the U.S. Attorney's Office for the Eastern District of Michigan, a security sweep Oct. 17 at Detroit Metro resulted in arrest warrants being issued for seven people charged with misusing a Social Security number or making false statements in order to gain employment at the airport. The Immigration and Naturalization Service has initiated proceedings against at least five aliens employed or formerly employed at the airport.

FAA APPROVES HALOTRON I AGENT

American Pacific Corp. announced that FAA has approved a Halotron I clean agent portable fire extinguisher to replace Halon 1211 on civilian commercial

aircraft. FAA approval resulted after a nine-year testing process that began in 1993, the company said. The Halotron I extinguisher, manufactured by Amerex Corp., was the first to complete successfully all required FAA and Underwriters Laboratories test, according to American Pacific, which produces Halotron.

CO, MECHANICS REACH AGREEMENT

The National Mediation Board announced that Continental Airlines and the International Brotherhood of Teamsters reached a tentative agreement on Oct. 18 covering the airline's mechanics. The agreement is subject to union ratification.

CARRIERS SEEK WASHINGTON NATIONAL SLOTS

Alaska Airlines has applied for two beyond-perimeter slots at Reagan Washington National in a bid to provide one daily roundtrip to Los Angeles International.

Separately, US Airways filed an application with DOT as a new entrant carrier to provide daily nonstop service between San Francisco and Reagan Washington National.

OBERSTAR SPONSORS AVIATION WORKERS BILL

Rep. James Oberstar (D-Minn.) has introduced legislation to provide relief to aviation workers displaced by the Sept. 11 terrorist attacks. In a statement introducing H.R. 5678, the Airline Worker Relief Act, Oberstar said Congress acted quickly to help stabilize the financial condition of the airlines, but has done little to help aviation workers who lost their jobs. The bill has 28 co-sponsors.

AAAE HOLDS AIRPORT PR CONFERENCE

Dealing with the public's perception of airports while the industry implements new security requirements and procedures was the central focus of the AAAE Public Relations Conference—Airport Public Relations in a Post 9/11 World—held Oct. 13-15 in New York City.

More than 50 airport public relations staff from around the country and as far away as Guam and South Africa attended the conference.

New Transportation Security Administration (TSA) Communication and Public Information Director Robert Johnson was the opening speaker and stressed the importance of coordination between the TSA and airports. He introduced Andrea Seifer, who will work as the airport public relations liaison for TSA, and invited

(continued on following page)

airport public relations staff to work with the TSA on message development and delivery.

Other speakers included representatives from Lockheed Martin and Boeing, who gave updates on the status of the deployment of federal screeners and installation of explosives detection system (EDS) and explosives trace detection (ETD) machines at airports.

AAAE/ACI-NA Senior Vice President Todd Hauptli outlined the status of airport issues on Capitol Hill.

Delegates also received specialized communications training from conference sponsor Burson-Marsteller, which included answering difficult questions on camera.

Another AAAE public relations conference is being planned for next year, and another one-day meeting on the EDS/ETD deadline will be held in early December. Airport public relations staff interested in receiving information about these meetings or about messages surrounding airport security issues can join the Airport Communicators Group at http://www.airportnet.org/surveys/prsurvey/pr_survey.htm.

GWINNETT COUNTY AIRPORT JOINS USCTA

The Gwinnett County Airport in Lawrenceville, Ga., is the newest member of the U.S. Contract Tower Association (USCTA).

For further information on USCTA, contact Spencer Dickerson at (703) 824-0500, Ext. 130.

AVIATION CONFERENCE HELD IN MOROCCO

Over 95 senior airport and aviation officials from 16 countries participated in the first-ever North Africa/Middle East/U.S. Airport and Aviation Conference, Oct. 6-8, in Marrakech, Morocco.

The conference was sponsored by the U.S. Trade and Development Agency (TDA) and in cooperation with AAAE, IAAE, U.S. Department of Commerce, U.S. Department of Transportation, U.S. Transportation Security Administration, U.S. Federal Aviation Administration, U.S. Embassy-Morocco, Royal Air Maroc and the Morocco National Directorate of Airports (ONDA). Conference proceedings were opened by the Hon. Margaret Tutwiler, U.S. Ambassador to Morocco, the Honorable Thelma Askey, Director of TDA, and Abdeslam Znined, Minister of Transportation for Morocco.

Countries represented from the region included Morocco, Egypt, Saudi Arabia, Lebanon, Oman, Jordan, United Arab Emirates, Tunis and Algeria. Topics that were discussed and debated throughout the three-day conference included airport security challenges in the region and the U.S.; airport infrastructure in the region; financing options from the Export-Import Bank, TDA and the Overseas Private Investment Cooperation, and public/private sector challenges and opportunities.

AAAE wishes to thank the following companies for

their generous sponsorship of the conference: Royal Air Maroc, Morocco National Directorate of Airports, The Boeing Company, InVision Technologies, Smart Approach, Airport Business Solutions, Environmental Tectonics Cooperation, Emergency-One, Net Jets Middle East, and Innovative Solutions International.

SELIG ACCEPTS LANSING, MICH., AIRPORT POST

Robert Selig, A.A.E., has accepted the position of executive director of the Capital Region Airport Authority in Lansing, Mich., effective Nov. 18. Selig previously was director of Rickenbacker International in Columbus, Ohio.

NOTAMS

(Notices To Airport Managers)

Post your Positions Open ad or resume at www.airportjobsonline.com! Employers: Have resumes of qualified applicants delivered to your e-mail inbox! Jobseekers: Receive e-mail notification of jobs that meet your qualifications! For additional information, contact Holly Ackerman at holly.ackerman@airportnet.org **AIRPORT MANAGER**—Dickinson, N.D. Plans, directs and inspects the overall operations, maintenance and development of a commercial service airport. Requires thorough knowledge of FAA regulations, airport operations, safety, security and maintenance processes and procedures, as well as knowledge in federal and state grant processes. Education and experience in aviation management, public or business administration and two years of supervisory experience, or any equivalent combination of education and experience preferred. Resume and cover letter due Nov. 1 to Dickinson Municipal Airport Authority, 11168 - 42 RS SW, Dickinson, ND 58601.

AIRPORT MANAGER—Bend, Ore. Reports to city manager. Responsible for strategic planning, operations, maintenance and business affairs of general aviation airport. Initial duties focus on implementation of the airport layout plan currently under review by, and subject to, FAA and Deschutes County approval. Submit completed City of Bend employment application, resume and cover letter no later than 5 p.m. Nov. 1 to City of Bend, Human Resources, 710 NW Wall St., P.O. Box 431, Bend, OR 97709; (541) 388-5574. On-line application and job description available at www.ci.bend.or.us EEO/ADA employer.

AIRPORT NOISE OFFICER—Sacramento, Calif. Under direction, is responsible for implementing the noise impact program and other land/noise impact issues. Represents the department in monitoring, enforcement and community relation aspects of noise

related matters, meets with individual or groups concerning airport noise problems and maintains records and prepares notes. Applications only accepted from Oct. 1 through Oct. 22. EEO. Visit www.sacairports.org for more information.

AIRPORT OPERATIONS AGENT—Philadelphia, Pa. Primary function is to maintain the integrity of airport operations. Ensures compliance with security rules and regulations; patrols/inspects the airport's perimeter, airfield, landside and terminal areas for safety hazards, security breaches and operations/maintenance problems. With knowledge of federal rules/regulations enforces FAA regulations Parts 139, 107 and 77. Preferred individuals will be able to maintain composure under emergency conditions, prepare and maintain routine records and reports, and establish effective working relationships. Requires 60 credit hours and one year of related experience. Applicants accepted for employment will be required to obtain Philadelphia residency within one year. Salary \$31,217 annually with regularly scheduled increases. The city of Philadelphia offers an unparalleled benefits package. Applications must be downloaded from www.phila.gov and mailed to Personnel, 1401 JFK Blvd., Room 1530, Philadelphia, PA 19102-1675. Deadline: Oct. 24.

AIRPORT OPERATIONS AGENT—Midland, Texas. Entry-level airport operations position at Midland International Airport. Assists the airport operations supervisor with specific airport operations involving airside, landside, security and communications activities of a Part 139 small hub airport. Duties include daily airfield and terminal building inspections to comply with local, state and federal regulations; airport ID badges issuance and fingerprinting; assurance of Part 1542 compliance with access control system; NOTAM issuance; responding to questions and inquiries from the public, airport tenants, airlines and governmental regulatory agencies. Involves shift work, weekends and holidays. Minimum requirements include a B.S. degree in aviation management, business administration or related field and the ability to obtain a Texas Class C driver's license. Salary \$26,868-\$31,980 based on experience. Resumes by Oct. 31 to City of Midland Administrative Services, P.O. Box 1152, Midland, TX 79702. EOE.

AIRPORT OPERATIONS MANAGER—W. K. Kellogg Airport, Battle Creek, Mich. Assists with management of the day-to-day operations, maintenance and security functions, budgets, planning, construction projects, wildlife hazard management, enforcement of airport rules and regulations, tenant relations, etc. Requires a bachelor's degree in aviation management, business administration, public administration or a related field

plus a minimum of three years of related supervisory experience in airport operations (preferably FAR Part 139 certificated). Must have thorough knowledge of airport operations, maintenance and security, and knowledge of FAR Parts 139, 107 and other FAA regulations. Requires the flexibility to work various hours during snow/ice control operations, construction projects, airfield emergencies, special events, and other assigned tasks. Salary range \$45,203-\$59,331 DOQ. Cover letter and resume to the City of Battle Creek, Human Resources, 10 N. Division – Room 215, Battle Creek, MI 49016, by Oct. 25. EOE. Additional info, visit Human Resources at <http://ci.battle-creek.mi.us>.

AIRPORT OPERATIONS OFFICER—Roanoke, Va. Monitors airfield, commission facilities and personnel to ensure compliance with FAA and commission regulations; prepares and maintains manuals and bid specifications; performs snow removal duties; other operations related duties as assigned. Requires bachelor's degree in aviation management or related field; prior relevant work experience may be considered in lieu of degree; prior work experience in airport operations, airfield maintenance, FAR Part 107 security or as an airport intern at a public service airport preferred; must be able to meet and maintain FAA security requirements for unescorted access; valid Virginia driver's license required, CDL preferred. Starting salary \$10.88/hour-\$12.24/hour DOE, with full benefits. Apply Monday-Friday from 9 a.m.-4 p.m. at the Roanoke Regional Airport Commission Office, Second Floor, Airport Terminal Building, 5202 Aviation Drive, Roanoke, VA 24012. EEO/AA/M/F/Disability employer Deadline: Oct. 25.

AIRPORT OPERATIONS SUPERVISOR—Dane County (Wis.) Regional Airport is seeking a professional to monitor, supervise, and coordinate airside and landside operational activities at small hub, commercial service airport. This position represents airport management to ensure compliance with FARs, county ordinances and lease provisions. Responsible for assessing airfield conditions, recording discrepancies and arranging corrective actions. Responds to emergency situations and implements contingency plans. Interested candidates should possess excellent oral and written communication skills. The successful candidate will have a bachelor's degree in airport management or equivalent and one year of experience at an FAR Part 139 commercial airport. Starting annual salary of \$37,445 with merit increases to \$49,296 (increase expected in 2002) and excellent benefits. Deadline for applications is Oct. 25. For application materials, contact Dane County Employee Relations, Room 418, City-County Bldg., Madison, WI 53703, (608) 266-4123. MSN accommodates 1.4 million passengers annually with 12 carriers.

**Ever wanted to know the exact meaning of SEL, SUA and SID?
How about the airport code for Calcutta, India, or
Carbondale, Illinois?
Your search is over. . . .**

AVIATION BEYOND THE COCKPIT: A DESK REFERENCE

In many ways, aviation has become part of our daily lives. In less than 100 years, since the Wright Brothers' historic first flight at Kitty Hawk, the world of aviation has grown to be a complex, dynamic business with great potential for the future of the entire world. Even in the aftermath of the horrific terrorist attacks on September 11, 2001, the industry adapted and rebounded.

The aviation industry continues to fascinate many of us, and this resource book is designed for that group of people — aviation enthusiasts, for business or other purposes, for the student of aviation who might consider it a career. This volume will serve as a source document, an introduction to the aviation industry and its component parts, and our own peculiar language.

Aviation Beyond the Cockpit was written/compiled by Mike Flack, A.A.E., executive director of Columbia Metropolitan Airport in Columbia, South Carolina. Mr. Flack chose the material for the book "based on the things that I need, whether on a daily basis or infrequently." Also included is a bibliography providing additional reference sources.

Aviation Beyond the Cockpit: A Desk Reference is reasonably priced at \$35 per copy for members of the American Association of Airport Executives and \$45 per copy for non-members. A bulk rate of \$30 per copy for orders of 10 or more copies is also available, and the wholesale/academic rate is \$25 per book. Prices in effect until 9/30/03. To order your copy(s) of the book, complete the order form below. For more information, contact **Jessica Grass at (703) 824-0500, Ext. 123.**

NAME _____ AAAE MEMBER # _____

AIRPORT/COMPANY _____

ADDRESS _____

CITY/STATE/ZIP _____

PHONE _____ FAX _____ E-MAIL _____

Please send me _____ copies of the book at \$ _____ per copy. TOTAL AMOUNT: _____

METHOD OF PAYMENT (*payment or purchase order number must be received before order will be shipped*):

☐ Payment enclosed (*payable in U.S. funds drawn on a U.S. banking institution*)

☐ Purchase Order No. _____

☐ Charge my (*please circle*) American Express Visa MasterCard

Name (*as it appears on card*) _____

Card # _____ Exp. Date _____

Signature (*of cardholder*) _____

MAIL OR FAX THIS FORM TO: AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES • 601 Madison Street, Suite 400 • Alexandria, VA 22314, Attn: Jessica Grass • 703/824/0504 • Fax 703/820/1395

American Association of Airport Executives Conferences and Educational Programs



Scheduled as of 10/16/02 • Dates and locations are subject to change

Registration information is published approximately three months before the program.

For further information, you may contact AAAE at (703) 824-0504, unless otherwise noted, or you may obtain registration forms for our meetings by calling our fax-on-demand number at 1-800-470-ARPT.

Please review our web site located at <http://www.airportnet.org> for additional meeting information.

**** CEU credits apply only to Accredited Airport Executives (A.A.E.s) ****

■ Denotes a meeting just added to the calendar

2002

October 20-22—Palm Springs, California

Exhibit
Opportunities
Available

Hyatt Regency Suites

**AAAE Sound Insulation Symposium
(9 CEU credits)**

October 20-22—Washington, DC *Loews L'Enfant Plaza Hotel*

Exhibit
Opportunities
Available

**AAAE/Wireless Airport Association
Conference (12 CEU credits)**

October 27-29—Seattle, Washington *Doubletree Airport Hotel*

Exhibit and
Sponsorship
Opportunities
Available

**International Airport Facilities Confer-
ence** sponsored by AAAE and Northwest
Chapter AAAE **(15 CEU credits)**

October 27-30—New Orleans, Louisiana

Hilton New Orleans Airport

**Advanced Airport Safety and Opera-
tions Specialist School** sponsored by
FAA and AAAE **(15 CEU credits)**

November 3-9—Arlington, Texas

Holiday Inn Express (Near Six Flags)

**AAAE/South Central Chapter AAAE
Accreditation/Certification Academy
Written Exam Review**

November 17-19—San Diego, California

Bahia Resort Hotel

Airport Trainers Forum (9 CEU credits)

November 18-20—Los Angeles, California

Sheraton Gateway Los Angeles Airport

**AAAE Aviation Security for Law
Enforcement Officers Training
(15 CEU credits)**

November 17-20—Istanbul, Turkey *Conrad Istanbul*

Exhibit
Opportunities
Available

**Central Europe/U.S. Airport Infrastruc-
ture/Safety/Security Workshop and
Trade Mission**

sponsored by U.S. Trade and Develop-
ment Agency, U.S. Department of
Commerce, FAA, AAAE and IAAE

November 21-22—Los Angeles, California **NEW TITLE!**

Sheraton Gateway Los Angeles Airport

**AAAE Basic Airport Security Coordina-
tor Training School (12 CEU credits)**

December 9-10—Dallas, Texas **NEW DATES!**

Runway Incursion Workshop sponsored
by AAAE and FAA **(9 CEU credits)**

December 8-10—Fort Lauderdale, Florida *Westin Diplomat*

Airports Economic Forum sponsored by
AAAE and Airport Minority Advisory
Council **(12 CEU credits)**

2003

January 5-9—Kona, Hawaii *Hapuna Beach Prince Hotel*

Exhibit and
Sponsorship
Opportunities
Available

**Aviation Issues Conference
(21 CEU credits)**

January 11—Monterey, California

Exhibit and
Sponsorship
Opportunities
Available

**Southwest Chapter AAAE Accreditation
Workshop** Contact Jack Schelter, A.A.E.,
at (602)273-333

January 12-14—Monterey, California

Exhibit and
Sponsorship
Opportunities
Available

**Southwest Chapter AAAE Annual
Conference and Exposition (15 CEU
credits)** Contact Mark Witsoe at (650)326-6357

February 9-12—Las Vegas, Nevada

**Basic Airport Safety and Operations
Specialist School** sponsored by FAA and
AAAE **(15 CEU credits)**

February 10-12—St. George, Utah

Exhibit and
Sponsorship
Opportunities
Available

**Northwest Chapter AAAE Annual
Conference and Exposition (15 CEU
credits)** Contact Jim Elwood, A.A.E. at
(970)920-5384

February 19-21—Denver, Colorado

Sponsorship
Opportunities
Available

Denver Marriott City Center
**AAAE/ACC Airport Planning, Design
and Construction Symposium
(15 CEU credits)**

February 19-21—Daytona, Florida *Daytona Beach Hilton*

**AAAE/Southeast Chapter AAAE
Finance and Administration Conference
(12 CEU credits)**

February 23-25—Tucson, Arizona

**AAAE Liability Insurance and Risk
Management Workshop (9 CEU credits)**

American Association of Airport Executives**Upcoming Conferences and Seminars** *(continued)*

□ March Dates TBD—Tampa, Florida

AAAE/IMG National Airport Performance Measurement and Benchmarking Workshop (9 CEU credits)

March 2-4—Columbus, Ohio

Sponsorship
Opportunities
Available

AAAE/Great Lakes Chapter AAAE National Air Service Conference (9 CEU credits)

March 2-5—San Diego, California

Exhibit
Opportunities
Available

AAAE Geographic Information Systems (GIS) Workshop (12 CEU credits)

March 2-8—Arlington, Texas

Holiday Inn Express (Near Six Flags)
AAAE/South Central Chapter AAAE Accreditation/Certification Academy Written Exam Review

March 9-11—Galveston, Texas

Exhibit and
Sponsorship
Opportunities
Available

South Central Chapter AAAE Annual Conference and Exposition (15 CEU credits) Contact Myrna Warford, A.A.E. (281)233-7660

□ March 9-11—Salt Lake City, Utah

AAAE Strategic Planning Workshop (9 CEU credits)

March 13-14—San Diego, California

AAAE Airport Volunteer/Ambassador/Customer Service Programs Workshop (9 CEU credits)

□ March 17—Washington, DC

AAAE Passenger Facilities Charges (PFC) Collection and Monitoring Workshop (6 CEU credits)

□ March 18-19—Washington, DC

AAAE Rates and Charges Workshop (9 CEU credits)

March 24-25—Washington, D.C. *Loews L'Enfant Plaza Hotel*

AAAE/ACI-NA Spring Washington Conference (9 CEU credits)

□ March 30-April 1—Jackson Hole, Wyoming

AAAE Rental Car Industry Workshop (12 CEU credits)

□ March 31-April 1—New York, New York

AAAE/Salomon Smith Barney Airport Finance Seminar (9 CEU credits)

□ April TBD—Boston, Massachusetts

AAAE Airfield Safety, Signage and Maintenance Management Workshop (9 CEU credits)

□ April TBD—New Orleans, Louisiana

Exhibit and
Sponsorship
Opportunities
Available

AAAE/Great Lakes Chapter AAAE National Aviation Environmental Management Conference (9 CEU credits)

□ April 1-2—Jackson Hole, Wyoming

AAAE Ground Transportation Workshop (6 CEU credits)

□ April 6-11—Alexandria, Virginia

AAAE Management Research Paper Workshop

April 27-30—Los Angeles, California *Westin Bonaventure*

Exhibit and
Sponsorship
Opportunities
Available

75th Annual AAAE Conference and Exposition (24 CEU credits)

□ May 18 - 22—Salt Lake City, Utah

AAAE Basic and Advanced Aircraft Rescue and Firefighting Schools (18 CEU credits)

May 18-20—Norfolk, Virginia

Exhibit and
Sponsorship
Opportunities
Available

Southeast Chapter AAAE Annual Conference and Exposition (15 CEU credits) Contact Wayne Shank, A.A.E. (757)857-3351

□ May 18-20—Pittsburgh, Pennsylvania

AAAE Airport Retail Conference (9 CEU credits)

May 18-21—Austin, Texas

Advanced Airport Safety and Operations Specialist School sponsored by FAA and AAAE **(15 CEU credits)**

June 1-3—Washington, DC

AAAE New Lighting Maintenance Workshop (12 CEU credits)

□ June 12-13—Philadelphia, Pennsylvania

AAAE Arts in the Airport Workshop (9 CEU credits)

□ June 16-18—Washington, DC

AAAE Basic Airport Security Coordinator Training School (12 CEU credits)

June 22-24—Washington, D.C. **NEW DATES!**

AAAE FAA Contract Tower Program Workshop (9 CEU credits)

July TBD—Washington, D.C.

AAAE/ACI-NA Summer Legislative Issues Conference (9 CEU credits)

□ July TBD—Denver, Colorado

AAAE Rules, Regulations and Minimum Standards Workshop (9 CEU credits)